



Chamber Chatter



March 2008

The Official Publication of the Bedford Chamber of Commerce

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Visit our Website at:
www.bedfordchamberoh.org

Our e-mail address is:
bedfordchamberoh@sbcglobal.net

MESSAGE FROM THE PRESIDENT

Chuck St. John, President

Well, it looks like spring is not quite around the corner, but you know that in the Cleveland area, things could change in a moment. So let's think positive.

Mentioning Spring, our February Chamber meeting was most successful and enjoyable. Nate Jonozzo, from the Cleveland Indians made a fine presentation and answered questions to a very good turn out of Chamber members and fans. You missed a good one but we are planning a night for our members and guests to attend an Indians game. More later.

We have three more meetings before the usual summer break. We will have speakers of interest in March an April and then the popular Chamber Pig Roast in May.

Last year we had some fine dinner meetings with good speakers for our members. Attendance was fair. You Chamber Board will continue to find interesting speakers or presenters on topics of interest for our businesses. Make it a point to attend and bring some employees or a prospective Chamber member.

Information for the March program I enclosed. We need your support by attending. We need active and interested members to build a stronger chamber. WE NEED YOU!!!

Chuck St. John

MESSAGE FROM THE VICE PRESIDENT

Ready for Spring!

Several programs are in the works for the next couple of months. University Hospitals is doing Corporate Health and Wellness on March 19. Speakers will be in from University Hospitals to do a very nice presentation.

In April The Federal Reserve Board will provide the programming. We need a minimum of 50 for their presentation. In light of the current economy this promises to be a very informative presentation with the potential to predict the future growth (or not) of the economy.

We will also be having a Golf Outing in September. That committee is being chaired by Mike Romito.

Mike Guyer, Bedford Chamber of Commerce Vice President

NETWORKING OPPORTUNITIES

Chamber Dinner Meeting
Wednesday March 19th, 2008.
Catered Elegance, 1160 Broadway Avenue
Bedford, Ohio, 44146
Featuring a presentation by:

Corporate Health & UHHS,
How can we help? Speakers:
Robin Gable and Jamie Field
15 minutes

Total Health Management:
What does this mean? How
can it favorably impact your
employees and your
business? Speaker: Dell
Judd, Oswald Companies 30
minutes.

Networking- 6:00 pm
Dinner- 6:30 pm
Program- 7:15 pm
\$10.00 member/\$13.00 Non Member



OHIO.....Where Presidents are Made and Business Rocks!

Join Ohio's leading business advocate to learn what's at stake for our state and our nation in the 2008 presidential election. Business leaders from across our state will come together in Columbus on April 15th for the rare opportunity to hear from two unique and talented political figures. They'll handicap the election, debate the issues and set the stage for what's to come when Ohio, once again, becomes ground zero in the race to elect our country's next President.

From the Right – "The Architect"
 Dubbed "The Architect" by President George W. Bush as a reflection of the critical role he played in the Bush Administration's most important victories, Karl Rove's strong influence on politics and public policy is unparalleled. A key member of the President's inner circle, he served as Deputy Chief of Staff and Senior Advisor, overseeing the strategic planning, political affairs, public liaison and intergovernmental affairs of the Bush White House.

From the Left – "The War Hero"
 From the battlefield to the U.S. Senate, Max Cleland has been an eyewitness to leadership in action. Felled by a grenade in Vietnam that cost him his legs and right arm, Sen. Cleland never gave up. He overcame difficulties to become one of the most high profile symbols of the Vietnam War. He later became head of the Veterans Administration, served in the U.S. Senate and campaigned by the side of the 2004 Democratic presidential nominee, Sen. John Kerry.

PLUS, don't forget we will be honoring the Best Employers in Ohio 2008!

The day begins at 2:30 p.m. at the Vern Riffe Center in downtown Columbus and ends with a Legislative Reception at the Capital Club

honoring the members of the 127th General Assembly. Registration will be mailed soon, or you can contact Ali Davis at adavis@ohiochamber.com or 614-228-4201.

If you come to Columbus just once this year, make it April 15th!

CRM NEWS

BWC Group Rating 2008 has ended

Chamber Members who did not meet the BWC requirements for 2008 Group Rating are encouraged to contact our Benefits provider Comprehensive Risk Management Account Executive Rochelle Kouch for assistance. Rochelle will be happy to discuss with you other means of obtaining ways to reduce your premium costs. Through the highly professional services provided by Comprehensive Risk Management and the law firm of Ross, Brittan and Schonberg, employers who did not qualify for group rating in past years have still obtained significant savings by utilizing the methods and assistance from both CRM & RBS.

Call Rochelle Kozuch today at 216-901-0066 for details.

Rochelle Kozuch, Accounts Executive
Comprehensive Risk Management
216-901-0066 Ext. 163, Fax 216-901-0067, Cell Phone Number 216-403-9329
6480 Rockside Woods Blvd. South, Suite 390
Cleveland, Ohio 44131
email: RochelleK@CRMOH.com
Visit our Website www.crmoh.com
CRM for Group Rated, State Funded and Self Insured Employers. Providing High Quality Service, Effective Claim Management and Aggressive Claim Defense.

News from our current Members

Goudreau Group

George J. Goudreau Jr., President and CEO of The Goudreau Companies, was appointed to a term as Chairman of the Land

Development Committee and as a voting member of the 2008 Executive Board of the National Association of Home Builders Association (NAHB).

Goudreau was also appointed to term as a member of the Resolutions Committee of the National Association of Home Builders Association (NAHB). Goudreau is looking forward to an exciting but challenging year, with many issues forthcoming which will further challenge the Housing Industry and land development during this sluggish housing cycle.

Goudreau and his company have a long standing commitment to sound land planning, quality development practices and architectural integrity and have demonstrated that in their residential, multifamily and commercial developments throughout the years.

Throughout the development process, the company strives to become a natural part of the environment, not to overpower it. Designs are done with sensitivity to the surroundings, and all plans try to preserve as much of the natural setting as possible by building in harmony with the site. Properties are planned with future needs, uses and lifestyles in mind. Long term quality and value are other considerations.

Goudreau was recently reappointed to his third 4-year term on the Ohio Department of Natural Resources' Coastal Resources Advisory Council where he represents the Home Building Industry. In addition to his work with NAHB, Goudreau is a Past President and Life Director of the Home Builders Association of Greater Cleveland and a Life Director and Member of the Executive Committee of the Ohio Home Builders Association.

Devore Technologies

Lori DeVore, President/CEO and Chief Strategist of DeVore Technologies, located in Bedford, Ohio, has just been named one of the 2008 Top Ten Women Business Owners of Northeast Ohio by the National Association of Women Business Owners (NAWBO) of Cleveland. NAWBO provides

women business owners a forum to address their unique needs and interests. NAWBO chose DeVore to receive this award for her excellence as a woman business owner, her initiative and creativity, her professional accomplishments and contributions, and her civic and community involvement.

The award will be presented to DeVore and the other honorees at the 2008 Top Ten Women Business Owners of Northeast Ohio Awards ceremony to be held at Landerhaven on Thursday, April 17, 2008.

DeVore has also been nominated for the 2008 YWCA Woman of Achievement award. Nominees are selected based on their professional demonstration of YWCA's mission of eliminating racism and empowering women. DeVore Technologies, a Microsoft Gold Certified Partner, has been a Cleveland, Ohio based provider of information technology (IT) solutions since 1991. DeVore offers a variety of technology services including IT contract personnel, technical training and desktop training, web design and hosting services, and custom application development.

Lori DeVore has been consistently recognized for her vision and leadership. DeVore was honored as one of Northern Ohio Live Magazine's 2007 Rainmakers, In 2006, Crain's Cleveland Business honored DeVore as a Woman of Note and in 2005, Microsoft named her a finalist for the Ernst & Young Entrepreneur of the Year award.

Lori DeVore contributes to the community by serving on numerous boards including the Key4Women National Advisory Board, the American Heart Association's "Go Red for Women" Executive Leadership Council, and Youth Opportunities Unlimited Board.

Lori DeVore believes that the support of her loyal clients and a strong professional team have been integral to her success.

St Peter Chanel High School

St. Peter Chanel High School will be accepting financial contributions in honor of Derek Owens, Class of 1989, beginning today

through Monday, March 10th. All contributions collected at Chanel will be given to the Derek Owens Memorial Fund that has been established at Huntington Bank and local Police Credit Unions. Derek is the Cleveland Police Officer who was killed in the line of duty this past weekend. We ask that you please keep the Owens family and friends in your prayers. Please contact Scott Gongos at 440.232.5900 extension 144 with any questions.

CORNHOLE TOURNAMENT - SATURDAY, MARCH 15th

call Kelly Harvan 440-232-5900 ext 151 for more information

Sat. April 12, 2008: \$2,000 Reverse Raffle & Chinese Auction

Dinner & Raffle Tickets \$35.00 per person. Reserve tables only for 10 or more.

2007-2008 Production Seasons

CTC Spring Production

Joseph & the Amazing Technicolor Dreamcoat

Coming Soon to Chanel April 17th, 18th, 19th & 20th

Andrew Lloyd Webber/Tim Rice

More information and ticket information will be on the St. Peter Chanel Web Site for all of these events.

www.stpeterchanel.com

Boys Varsity Basketball

Congratulations to the boys Basketball team for winning the Division IV regional finals and becoming one of the final 4 teams for the State Championship down in Columbus!

First Game Thursday March 13, 2008 at 5:15pm. Schottenstein Arena, Ohio State University.

Ave., Cleveland. Or stop in or call 216-522-4194 to arrange an appointment. Check out: www.scorecleveland.org for more info.

Bedford YMCA news

Southeast YMCA of Greater Cleveland
American Red Cross Lifesaving Class:
 March 24-28 [Monday–Friday] 10am-4:30pm
 Cost: \$195
 Sign up now! Become a lifeguard and work!
 For more information, call John Doyle at 216-663-7522.

Southeast YMCA of Greater Cleveland Healthy Kid Day!

Saturday, April 12, 2008; 10am-12pm

Free Health Screenings

Healthy Refreshments

Healthy and Fun activities

Child Care: Fun days during Spring Break
 Grades K-5

\$25 a day

Expert care for your child during Spring Break!

Sincerely, Maureen Mizerak, Executive
 Director, Southeast YMCA, 460 Northfield
 Rd., Bedford, Ohio 44146

Telephone: 216-663-7522

Fax: 216-663-9043

E-Mail: mmizerak@clevelandymca.org

SCORE - Counselors to America's Small Business

For Chambers of Commerce Members:
SCORE is offering free and confidential mentoring to help keep your business on track. **SCORE** counselors are experienced business owners or managers who have had the same or similar concerns in their business careers that you might be experiencing. They will listen and guide you through ANY concerns you might have at your business or a **SCORE** location. **SCORE** offices are located in Lake, Geauga, Lorain, Huron and Erie Counties. The main office is located at 1350 Euclid

Member-to-Member Discounts

We are looking for businesses that would be interested in offering member-to-member discounts to other Bedford Chamber businesses and their employees. This would be a great way to promote your business and support other businesses in our chamber. If you are interested please call our office at 440-232-0115.

Here is our Businesses that have sent in their information to give you discount offers. I wanted to get out their information to you so you can see how this will work and benefit your business! How about your business?

Hantz Group

4401 Rockside Road, Suite 404

Independence, Ohio, 44131

Believe it or not, tax season is just around the corner!! Do you know and understand the tax law changes that have become effective in 2007?? We, at the Hantz Group, are offering a **free** tax projection analysis to all chamber members for the tax year 2007. Contact me to arrange an appointment to do this tax projection, including recommended strategies to eliminate that **big surprise** on April 15th!!!

Dale Witt, CPA

440-520-1210

440-520-1215 FAX

dale.witt@hantzgroup.com

Bedford Auto and Van Rentals

320 Broadway Avenue

Bedford, Ohio

440-232-4265

We are offering a 10% discount on any rental needs to other chamber of commerce members!

The Bedford Auto and Van Rentals motto is: Personalized, honest service. We're here to assist you with any aspect of

customer service. If any questions arise as you surf through our site, you may call us at 440-232-4265.

We are the oldest car & van rental business in Bedford, a suburb of Cleveland about 8 miles southeast from downtown Cleveland. We have recently moved our office less than a quarter mile from our old location where we were for over 20 years, into a brand new building at 320 Broadway, at the corner of Harrison Street, between AutoZone and Nero Lincoln-Mercury.

If you have any questions you can [email us at info \[at\] bedfordautorentals.com](mailto:info@bedfordautorentals.com) or call either Mary, Dan or Jim at 440-232-4265.

Berwyn Technologies
50 South Park Bedford, Ohio
440-232-0682

Discounts that apply to members would be free pickup/delivery at locations within the city.

Also, Bedford residents and businesses get a 50% discount on labor charges.

We offer discounts on purchases of new systems and software to employees of our commercial customers.

More info is available on our website.
<http://www.berwyntech.net>

Bonne-Tek Inc.
13375 Longspur Court
Valley View, Ohio, 44125

Jim Rabe of BONNE-TEK, INC., Electrical Contractors, has some 2x2 fluorescent light fixtures in stock, 277-volt type ballasts, used in dropped ceilings, business/office application. Note: these fixtures require a 277-volt feed only. Also we have some fluorescent lighting, wall mount. These fixtures are new, purchased from our suppliers in bulk quantity. Call for detailed list!!! (216) 642-3232

Bedford Auto Care
803 Broadway Avenue
440-735-4600

Located between Sirna's Café and DePompei's Broadway Gardens, and operated by Frank and Angie McGroarty to provide "Service you can count on". Frank has over 30

years of automotive experience and is an ASE Certified Master Auto Technician.

The following discounts are offered to Bedford Chamber Members and Employees:

"Beat Winter to the Punch": we check coolant condition, heater/defroster performance, tire condition, battery/ charging system, wiper/washer system, plus FREE oil change, lube, filter and tire rotation. ALL FOR 39.95 + TAX!

10% Discount on Brakes or Exhaust Oil Change, Lube/Filter plus tire rotation for 19.95 + tax

Please call for an appointment.

This Could Be Your Space! Just e-mail me at:

bedfordchamberoh@sbcglobal.net
And I can get your discounts for our members in! Great way to advertise your company at no cost to you!

\$50.00 can get your business card put on our website for the whole year. Another great way to advertise your business! Just send business card and check to Chamber Office and we will get you on the web page!

SEE THE NEXT PAGE FOR OUR NEW 2008 MEMBERSHIP APPLICATION AND DUES! YOU CAN ALSO DOWNLOAD THIS OFF OF OUR WEBSITE AT WWW.BEDFORDCHAMBER.ORG!

BEDFORD CHAMBER OF COMMERCE

33 South Park Street, Bedford, Ohio
44146 Tel: 440-232-0115 | Fax: 440-232-0521

2008 MEMBERSHIP APPLICATION

Please print, complete this form, and return to the Bedford Chamber of Commerce

COMPANY NAME (if joining as a company) _____

INDIVIDUAL NAME (if joining as an individual) _____

ADDRESS: _____

TELEPHONE: _____ FAX: _____

E-MAIL _____

WEBSITE: _____

PLEASE SEND MEETING NOTICES TO THE FOLLOWING PERSON(S): _____

NUMBER OF EMPLOYEES: _____

YEARS IN BUSINESS: _____

DESCRIPTION OF PRODUCT OR SERVICES:

APPLICANT'S

NAME: _____

TITLE: _____

DATE: _____

DUES PER YEAR: 1-10 FULL TIME EMPLOYEES: \$125.00

11-25 FULL TIME EMPLOYEES: \$225.00

26-99 FULL TIME EMPLOYEES: \$325.00

100-299 FULL TIME EMPLOYEES: \$425.00

300-500 FULL TIME EMPLOYEES: \$525.00

501+ FULL TIME EMPLOYEES: \$750.00

NOT FOR PROFIT RETIREMENT FACILITIES: \$150.00

HOTELS, MOTELS, CONDOS, APARTMENTS: \$150.00

INDIVIDUAL MEMBERS (CITY OF BEDFORD RESIDENTS): \$40.00

ONE TIME PROCESSING FEE FOR FIRST TIME MEMBERS: \$35.00

ENCLOSED IS MY CHECK FOR:.....\$ _____

Thank you for your interest in joining the Bedford Chamber of Commerce. We look forward to meeting you.