



Chamber Chatter



November 2007

The Official Publication of the Bedford Chamber of Commerce

2007 BOARD OF DIRECTORS

Michael Guyer, L.P.C.C., President
Guyer Counseling

Phil Switz, Vice President
Catered Elegance

Joanne Reardon, Secretary
Light of Hearts Villa

Dale Witt, Treasurer
Dale Witt, CPA

Trustees:

Chuck St. John
St. John Funeral Home

John Whittaker
Non-Ferrous Heat Treating
Scott Shick

National City Bank

Lori DeVore
DeVore Technologies

Darla Perkins
Heritage Healthcare
Rose Grossenbaugh
Rich Novak

Visit our Website at:
www.bedfordchamberoh.org

Our e-mail address is:
bedfordchamberoh@sbcglobal.net

MESSAGE FROM THE PRESIDENT

Mike Guyer, President

Seen any Turkeys?

Thanksgiving is on the way, just two short weeks from now. The Bedford Chamber of Commerce is presenting its Christmas in Bedford Falls December 8th. This event actually starts with the tree lighting on November 21st on the square. Traditionally we have had a newspaper stuffer that goes out to the North Summit area. That's 25,000. Flyers. We are looking for four or five businesses to sponsor the flyer. Your business information will be posted on the flyer. There are also other ways to sponsor portions of the event. Please call the Chamber for information.

The billing is coming out for the coming year. There have been some increases after not raising rates or being competitive with our neighboring Chambers. Most of you will see only a \$25.00 increase; however those above 100 employees will see larger increases. A chart of the increases is attached to the newsletter and the application will be available online starting Friday November 9th, 2007.

Our annual Christmas Party is December 19th and an event that many look forward to, so mark your calendars and bring your friends.

Mike Guyer

Welcome New Members!

Galahad Recording Studios LLC
Maurice and Dianne Hereford

New Member Drive!

It's that time of the year to have our New Member Drive. We are looking for local businesses that would benefit from our Chamber. Our Chamber is one of the lowest cost chambers in the area! The Bedford Chamber of Commerce is dedicated to enhancing business opportunities, promoting economic development and encouraging community involvement through innovative programming. By joining, Chamber sponsored advertising provides an economical way for a business to bring your products and services to the general community. The Bedford Chamber can also help reduce costs for services such as marketing materials and programs, advertising at preferential rates, computer training, information technology and support and website development and hosting. Through the NOACC the Bedford Chamber of Commerce uses the collective buying power of all of the Chambers in Ohio to provide benefits that include The Lowest Workers Comp Rates in the State of Ohio! You know all of our benefits that work for you so why not refer others to join our Chamber! Any current member that refers a new member receives a \$25.00 discount to their membership fees when we receive the new member fees!

Member-to-Member Discounts

We are looking for businesses that would be interested in offering member-to-member discounts to other Bedford Chamber businesses and their employees. This would be a great way to promote your business and support other businesses in our chamber. If you are interested please call our office at 440-232-0115. Once we see we have enough interest we will send out forms and get this program started!

Here is our first 2 Businesses that have sent in their information to give you discount offers. I wanted to get out their information to you so you can see how this will work and benefit your business! How about your business?

Hantz Group 4401 Rockside Road, Suite 404 Independence, Ohio, 44131

Believe it or not, tax season is just around the corner!! Do you know and understand the tax law changes that have become effective in 2007?? We, at the Hantz Group, are offering a **free** tax projection analysis to all chamber members for the tax year 2007. Contact me to arrange an appointment to do this tax projection, including recommended strategies to eliminate that **big surprise** on April 15th!!!

Dale Witt, CPA
440 -520 -1210
440 -520 -1215 FAX
dale.witt@hantzgroup.com

Bedford Auto and Van Rentals 320 Broadway Avenue Bedford, Ohio 440-232-4265

We are offering a 10% discount on any rental needs to other chamber of commerce members!

The Bedford Auto and Van Rentals motto is: Personalized, honest service. We're here to assist you with any aspect of customer service. If any questions arise as you surf through our site, you may call us at 440-232-4265.

We are the oldest car & van rental business in Bedford, a suburb of Cleveland about 8 miles southeast from downtown Cleveland. We have recently moved our office less than a quarter mile from our old location where we were for over 20 years, into a brand new building at 320 Broadway, at the corner of Harrison Street, between AutoZone and Nero Lincoln-Mercury.

If you have any questions you can [email us at info \[@ \] bedfordautorentals.com](mailto:info@bedfordautorentals.com) or call either Mary, Dan or Jim at 440-232-4265.

Berwyn Technologies
50 South Park Bedford, Ohio
440-232-0682

Discounts that apply to members would be free pickup/delivery at locations within the city.

Also, Bedford residents and businesses get a 50% discount on labor charges.

We offer discounts on purchases of new systems and software to employees of our commercial customers.

More info is available on our website.

<http://www.berwyntech.net>

Bonne-Tek Inc.
13375 Longspur Court
Valley View, Ohio, 44125

Jim Rabe of BONNE-TEK, INC., Electrical Contractors, has some 2x2 fluorescent light fixtures in stock, 277-volt type ballasts, used in dropped ceilings, business/office application. Note: these fixtures require a 277-volt feed only. Also we have some fluorescent lighting, wall mount. These fixtures are new, purchased from our suppliers in bulk quantity. Call for detailed list!!! (216) 642-3232

Devor Technologies
466 Northfield Road
Bedford Ohio, 44146

Our instructor is ready, the room is set and the coffee is brewing...we just need you! Register for any (or all) of the following classes at a reduced rate. Space is limited and seats are offered on a first come, first served basis.

Register at www.devore.com/training or (440) 232 - 3846

Visual Basic (VBA) in Excel
 November 8th – 9:00am – 4:00pm
 Regular Price - \$395.00
 This Date ONLY - \$199.00

Visio 2003
 November 13th – 9:00am – 4:00pm
 Regular Price - \$215.00
 This Date ONLY - \$119.00

Course 2400 Implementing and Managing MS Exchange Server 2003

November 12-16, 9:00am – 4:30pm
 Regular Price - \$1950.00
 This Date ONLY - \$799.00

Course 5119 - Supporting the Windows OS Vista

November 29-30, 9:00am – 4:30pm
 Regular Price - \$780.00
 This Date ONLY - \$399.00

Adobe In Design

December 3rd, 9:00am – 4:00pm
 Regular Price - \$299.00
 This Date ONLY – \$189.00

Adobe Photoshop

December 4th, 9:00am – 4:00pm
 Regular Price - \$299.00
 This Date ONLY – \$189.00

Crystal Reports Introduction

December 4th & 5th, 9:00am – 4:00pm
 Regular Price - \$795.00
 This Date ONLY - \$499.00

Word 2007 Introduction

December 6th, 9:00am – 4:00pm
 Regular Price - \$189.00
 This Date ONLY - \$129.00

Adobe Acrobat

December 7th, 9:00am – 4:00pm
 Regular Price - \$250.00
 This Date ONLY - \$125.00

Publisher 2003

December 7th, 9:00am – 4:00pm
 Regular Price - \$189.00
 This Date ONLY - \$129.00

Outlook Time Management

December 10th, 9:00am – 12:00pm
 Regular Price - \$99.00
 This Date ONLY – \$49.00

Outlook Managing Multiple CalendarsDecember 10th, 1:00pm – 4:00pm

Regular Price - \$99.00

This Date ONLY – \$49.00

Course 2500 Intro to XML and the MS.NET Platform

December 13-14, 9:00am – 4:30pm

Regular Price - \$780.00

This Date ONLY - \$399.00

Visual Basic (VBA) in AccessDecember 20th, – 9:00am – 4:00pm

Regular Price - \$395.00

This Date ONLY - \$199.00

Bedford YMCA news

Southeast YMCA is hosting a Breakfast with Santa on Saturday, December 8, 2007 from 8-10am at Applebee's on Northfield Rd. Cost is \$9 for adults and \$6 for youths over 2 years old. Sign ups will be held at the Southeast YMCA. Price includes a delicious breakfast, picture with Santa and door prizes. For more information, please call the Southeast Y at 216-663-7522.

The Southeast YMCA is offering a Red Cross Lifesaving class for youths, ages, 15 and up.

Class will be held in December. For more information, call John Doyle at 216-663-7522.

Many thanks to the cities' service people who keep us safe, warm and our environment clean! The Southeast YMCA would like to offer a FREE family swim for all municipal workers on Sunday, November 11, 2007 from 1-4pm. An adult guardian MUST accompany all children. For more information, call the YMCA at 216-663-7522.

NETWORKING OPPORTUNITIES**November 11, 2007**

9th Annual St. Eugene's Football Clambake
St. Eugene Church 264 Warrensville Center
Road Bedford, Ohio, 44146

Browns Vs. Steelers**1:00 p.m. kickoff-Doors open at 11:45 a.m.****Catering by Wal-Tam's**

Tickets Available by calling St. Eugene's 440-
232-7304

December 8th, 2007**Christmas in Bedford Falls!****Noon to 4 pm.**

Join the Bedford Chamber of Commerce, City of Bedford and all of the sponsors and businesses in downtown Bedford for an afternoon filled with shopping, family fun, food, sleigh ride, ice sculpting, photo with Santa and many more activities! Would you like to be a sponsor for this event? See our web page to print out your sponsor sheet and become a part of this magical event. Not only would you support the local area but this will be an opportunity to reach people from the Bedford Community along with surrounding communities in one day with your name in our program and advertising!

St. Peter Chanel High School Open House

Sun., Nov 11: Open House Noon to 3:00p - For Future Students! Want to learn more about Chanel? Join us for our last fall Open House. All parents and students welcome. Take a tour. Ask questions. Learn about scholarship opportunities! Chanel offers courses that earn college credit without leaving our campus! St. Peter Chanel High School is in partnership with Cuyahoga Community College offering the Post Secondary Enrollment Option Program (PSEOP) and a Dual Credit Program. Students who attend St. Peter Chanel will be able to earn college credit while taking courses at Chanel, without having to leave the Chanel campus. The Tri-C courses being offered at Chanel include U.S. History, Composition & Grammar, with more offerings being considered for the future. These courses are included in the core curriculum of most major colleges.

The credits earned in these programs are transferable to any college in the country that accepts credits from Tri-C. "We are very excited to offer these programs to our families at no cost above the Chanel tuition," states Roger Abood, President of St. Peter Chanel High School, "one-third of our current juniors are enrolled in an Advanced Placement class or the PSEOP program! We are very proud of the exceptional academic ability of our students and are glad we can provide this opportunity for them."

A student who takes part in this program and passes the courses could earn up to twenty-four college credit hours. This could provide an estimated savings of \$3,300 to \$17,500 in college costs. With PSEOP, there is no cost to parents. Those in the Dual Credit Program pay tuition to Tri-C and reimbursed by Chanel. Any cost associated with this

program is included in tuition paid to St. PeterChanel High School.

Each student must pass an entrance test administered by Tri-C to be admitted into the various courses. St. Peter Chanel is extremely excited about the opportunity to offer this unique program to our students. Chanel students now have the opportunity to take multiple courses and receive both high school and college credit.

Heritage Care Centers

Join in the Holiday Spirit! Christmas and holiday donations are accepted at the Grande Oaks and Grande Pavilion Nursing and Rehabilitation Centers to benefit the community through the Angel Program sponsored by the Salvation Army. Please bring your new unwrapped gifts for seniors and children to the Grande Pavilion at 24613 Broadway or the Grande Oaks at 24579 Broadway November 26 through December 10.

Breakfast w/Santa at the Grande Oaks Nursing and Rehabilitation Center 24579 Broadway on December 15 between 10 and 12. Community is welcome!

Workers Comp Corner

Important information for all Chamber Employers. BWC recently mailed employers an advisory notice pertaining to the workers comp Group Rating Program. Through newspapers, the BWC website and your membership benefit provider for your TPA of choice for Workers Comp. Comprehensive Risk Management (CRM), employers are being warned about quotes coming out prior to the BWC determination of the 2008 Group Rating discounts. The BWC's current website has valuable information listed that all members are encouraged to visit. CRM's quotes for 2008 will have the most up to date

rates provided by BWC. Members are encouraged to contact your accounts representative at CRM to learn more details and look into your Group Rating eligibility. Call Rochelle Kozuch now 216-901-0066 ext. 113.

Rochelle Kozuch, Employer Accounts Advisor, Comprehensive Risk Management
6133 Rockside Road, Suite #301
Cleveland, Ohio 44131
Office: 216-901-0066 ext. 113
Fax#: 216-901-0067 Mobile: 216-403-9329
email: RochelleK@CRMOH.com Visit our Website www.crmoh.com ***CRM for Group Rated, State Funded and Self Insured Employers. Providing High Quality Service, Effective Claim Management and Aggressive Claim Defense***

Cleveland Clinic Flu Shot Vaccination Information

We are informing area employers about the flu vaccinations that are available at the various locations around Greater Cleveland. I have attached our Service Request Form to show locations and the flyer we use to inform the businesses of this offer for Fall/Winter 2007. Flyer and Other information to download is posted on our website at bedfordchamberoh.org

Eric Price

Manufacturing Business Success— Together!

**NOVEMBER 8, 2007, 8-11:30 AM
Tri-C Corporate College East**

Make plans now to join the First Suburbs Consortium (FSC), Manufacturing Advocacy and Growth Network (MAGNET) and area economic development officials for an informative seminar on business growth opportunities and cost-saving resources for manufacturing businesses in Cleveland's inner-ring suburbs. The goals for this event include:

- Increase business investment in the first suburbs by making businesses more aware of opportunities for growth and cost-saving resources.
- Communicate business-friendly attributes of FSC member cities to area manufacturers.

This free event includes breakfast--more details and formal invitations will be sent in the near future. Meanwhile, we are asking inner-ring manufacturers to tell us what they think are the most important issues and topics to discuss at the seminar. What conversations would you like to have with elected officials and economic development professionals from Cleveland's inner-ring communities? Please take a few moments to complete a brief survey (attached) so that we can finalize our agenda and prepare the best program possible for this event.

Questions? Contact Luke Frazier, Executive Director of the First Suburbs Development Council at lfrazier@clvhts.com or 216.291.2855

SEE THE NEXT PAGE FOR OUR NEW 2008 MEMBERSHIP APPLICATION AND DUES! YOU CAN ALSO DOWNLOAD THIS OFF OF OUR WEBSITE AT WWW.BEDFORDCHAMBER.ORG!

BEDFORD CHAMBER OF COMMERCE

33 South Park Street, Bedford, Ohio
44146 Tel: 440-232-0115 | Fax: 440-232-0521

2007 MEMBERSHIP APPLICATION

Please print, complete this form, and return to the Bedford Chamber of Commerce

COMPANY NAME (if joining as a company) _____

INDIVIDUAL NAME (if joining as an individual) _____

ADDRESS: _____

TELEPHONE: _____ FAX: _____

E-MAIL _____

WEBSITE: _____

PLEASE SEND MEETING NOTICES TO THE FOLLOWING PERSON(S): _____

NUMBER OF EMPLOYEES: _____

YEARS IN BUSINESS: _____

DESCRIPTION OF PRODUCT OR SERVICES: _____

APPLICANT'S NAME: _____

TITLE: _____

DATE: _____

DUES PER YEAR: 1-10 FULL TIME EMPLOYEES: \$125.00

11-25 FULL TIME EMPLOYEES: \$225.00

26-99 FULL TIME EMPLOYEES: \$325.00

100-299 FULL TIME EMPLOYEES: \$425.00

300-500 FULL TIME EMPLOYEES: \$525.00

501+ FULL TIME EMPLOYEES: \$750.00

NOT FOR PROFIT RETIREMENT FACILITIES: \$150.00

HOTELS, MOTELS, CONDOS, APARTMENTS: \$150.00

INDIVIDUAL MEMBERS (CITY OF BEDFORD RESIDENTS): \$40.00

ONE TIME PROCESSING FEE FOR FIRST TIME MEMBERS: \$35.00

ENCLOSED IS MY CHECK FOR:.....\$ _____

Thank you for your interest in joining the Bedford Chamber of Commerce. We look forward to meeting you.

